MAPICS
MAPICS Consultancy Sdn Bhd

MAPICS CONSULTANCY SDN. BHD. (Company No. : 542156-K)
YMCA Building, 211 Jalan Macalister, 10450 Penang
Tel: 04-227 3489 Email: mapics@mapics.com.my Website: www.mapicstraining.com

2020 Programme List

Code	Topics	Day
ITC	**ITC's Modular Learning System in Supply Chain Management (MLS-SCM)**	
ITC-M-001B	Understanding the Corporate Environment (M1)*	2
ITC-M-002B	Specifying Requirements & Planning Supply (M2)*	2
ITC-M-003C	Analysing Supply Markets (M3)*	3
ITC-M-004C	Developing Supply Strategies (M4)*	3
ITC-M-005C	Appraising & Shortlisting Suppliers (M5)*	3
ITC-M-006C	Obtaining & Selecting Offers (M6)*	3
ITC-M-007C	Negotiating (M7)*	3
ITC-M-008B	Preparing the Contract (M8)*	2
ITC-M-009B	Managing the Contract & Supplier Relationships (M9)*	2
ITC-M-010C	Managing Logistics in the Supply Chain (M10)*	3
ITC-M-011C	Managing Inventory (M11)*	3
ITC-M-012C	Measuring & Evaluating Performance (M12)*	3
ITC-M-013C	Environment Procurement (M13)*	3
ITC-M-014C	Group Purchasing (M14)*	3
ITC-M-015C	E-Procurement (M15)*	3
ITC-M-016C	Customer Relationship Management (M16)*	3
ITC-M-017C	Operations Management (M17)*	3
ITC-M-018C	Managing Finance along the Supply Chain (M18)*	3
ITC-M-019B	Packaging in the Supply Chain (M19)	2
ITC-M-020B	Quality in the Supply Chain Management (M20)	2
ITC-M-021E	SCM for SMEs	5
ITC-M-022B	Total Supply Chain	2
ITC-M-023B	Total Supply Chain II – Make, Deliver and Plan	2
ITC-M-024F	Fast Track Professional Certificate in Supply Chain Management *	6
ITC-M-025F	Fast Track Professional Advanced Certificate in Supply Chain Management *	6
SCM	**Supply Chain Management Programme**	
SCM-M-001C	Advanced Negotiation – Game Theories	3
SCM-M-002B	Effective Negotiation Skills*	2

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SCM-M-003B	Best Practice in Procurement Sourcing Strategies	2
SCM-M-004B	Best Practices in Supply Chain Management focusing on 7 Wastes*	2
SCM-M-005B	Best Practice in Inventory Management	2
SCM-M-006B	Dangerous Goods & Cargo Security	2
SCM-M-007B	Import & Export Trade	2
SCM-M-008B	Measuring Logistics Performance	2
SCM-M-009B	Negotiation for Win-Win Strategy	2
SCM-M-010B	Negotiation & Mediation Best Practices Impacting the Supply Chain*	2
SCM-M-011B	Supply Chain Cost Management*	2
SCM-M-012B	Supply Chain Management: Life-Time-Buy, Buy and Sell	2
SCM-M-013B	Supply Chain Operational Excellence*	2
SCM-M-014C	Supply Markets Analysis and Supplier Assessment	3
SCM-M-015B	Strategies Sourcing Skills	2
SCM-M-016A	Supply Chain Management Teambuilding	1

Code	Topics	Day
TQM	**Quality & Production Programme**	
TQM-M-001B	5S – The Practice of Good Housekeeping	2
TQM-M-002B	8D Problem Solving*	2
TQM-M-003B	Advanced Toolbox for RCA*	2
TQM-M-004B	Advanced Product Quality Planning and Production Part Approval Process Training	2
TQM-M-005B	Best Practices in Quality Management Focusing on Continuous Improvement	2
TQM-M-006B	Best Practice of FMEA & Poka Yoke*	2
TQM-M-007B	Cost of Poor Quality	2
TQM-M-008B	Cost Reduction Strategies in Manufacturing Environment*	2
TQM-M-009A	Establishment and Maintenance of Control Plan	1
TQM-M-010B	Effective Supervisory Skills	2
TQM-M-011B	Failure Mode and Effects Analysis (FMEA)*	2
TQM-M-012B	Hayagawari Quick Change Over Techniques for Lean Six Sigma	2
TQM-M-013B	Lean Manufacturing Fundamentals	2

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TQM-M-014B	Lean Six Sigma Greenbelt: Module 1 (Value Stream Mapping)	2
TQM-M-015B	Lean Six Sigma Greenbelt: Module 2 (Lean Tool 1)	2
TQM-M-016B	Problem Solving Using 7 QC Tools	2
TQM-M-017B	Poka Yoke Error-Proofing Techniques The ZQC Approach*	2
TQM-M-018B	Supervisory Skills Development, Roles & Responsibilities	2
TQM-M-019B	The 10 Rules of Why Why Failure Analysis	2
TQM-M-020B	The Seven Management & Planning Tools*	2
TQM-M-021B	ISO 9001:2015 Internal Auditor Training	2
TQM-M-022B	ISO 9001:2015 Requirement Training and Understanding	2
TQM-M-023B	ISO 14001 EMS Requirement Training and Understanding	2
TQM-M-024B	ISO 14001 Internal Audit Training Programme	2
TQM-M-025B	ISO 14001 Environmental Legal Requirements	2
TQM-M-026B	Understanding the Environmental Aspect & Impact Assessment	2
OSH	**Safety & Health**	
OSH-M-001B	Safety & Competency Training on Forklift Handling*	2
OSH-M-002A	1 Day Forklift Safety	1
DOE	**Statistical Competency Development Program**	
DOE-M-001B	Vital & Practical Statistics – Descriptive Analysis I*	2
DOE-M-002B	Vital & Practical Statistics – Descriptive Analysis II*	2
DOE-M-003B	Process Stability and Process Capability (SPC)*	2
DOE-M-004B	Design of Experiment – Statistical Inference (DOE I)	2
DOE-M-005B	Design of Experiment II – Factorial Experiment (DOE II)	2
DOE-M-006B	Measurement System Analysis (MSA)*	2
DOE-M-007B	Statistical Inferences & Sample Size Determination*	2
DOE-M-008E	Geometrical Dimensioning & Tolerancing (GD&T)	2

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Code	Topics	Day
MGT	**Management**	
MGT-M-001B	An Attitude – Mind Set Change Programme	2
MGT-M-002B	Colored Brain Communication to Build Successful Employees and Teams at Work	2
MGT-M-003B	Colored Brain Communication to enhance Service Quality with Patients	2
MGT-M-004B	Change your Mindset, Change your Destiny	2
MGT-M-005B	Conflict Management & Building Human Relationship	2
MGT-M-006B	Customer (Patient) Service in Healthcare	2
MGT-M-007B	Creative Thinking and Innovation	2
MGT-M-008B	Develop Your Confidence and Powerful Voice	2
MGT-M-009B	Develop Your Personal Resilience	2
MGT-M-010B	Effective Workplace Communication: Proper Emailing	2
MGT-M-011B	Effective Communication & Interpersonal Skills	2
MGT-M-012A	Effective Time Management	1
MGT-M-013B	Effective Business Writing Skills	2
MGT-M-014B	Impactful Presentation Skills	2
MGT-M-015B	Interview Techniques	2
MGT-M-016B	Leaders Responsibilities in a Diversified Workforce	2
MGT-M-017B	Lateral Thinking Skills at Work	2
MGT-M-018B	Line Leader Skills & Teambuilding	2
MGT-M-019B	Managing with Emotional Intelligence	2
MGT-M-020B	Motivations and Positive Work Attitudes	2
MGT-M-021B	Negotiation & Influencing Skills*	2
MGT-M-022B	Leading Change @Workplace	2
MGT-M-023B	Overcoming Negativity and Conflict in the Workplace	2
MGT-M-024B	Personal and Organizational Leadership with The Art of War	2
MGT-M-025C	Revisiting Key Performance Indicators: Towards Result-Driven Operations	3
MGT-M-026C	Strategic Thinking & Re-Positioning	2
MGT-M-027A	Teambuilding	1
MGT-M-028B	Teambuilding	2
MGT-M-029B	Mind Mapping	2

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MGT-M-030B	The Art of Dealing with Difficult People	2
MGT-M-031B	Think Out of the Box	2
MGT-M-032B	Train the Trainer	2
MGT-M-033B	The Art of Influence in Building a Good Relationship	2
MGT-M-034A	Fostering Teamwork & Communication	1
MGT-M-035A	Inspiring Team to be the BEST	1
MGT-M-036A	Building Team Victory Program*	1
MGT-M-037B	Creative Thinking & Problem Solving using LEGO Serious Play Methodology	2
MGT-M-038B	Managing Employee Discipline Skills	2
MGT-M-039A	Managing Conflict @ Workplace	1
MGT-M-040B	Time & Stress Management	2
MGT-M-041B	Mentor Development Program	2
MGT-M-042A	Technical Report Writing	1
MGT-M-043B	Understanding & Managing Generation Y	2
MGT-M-044B	Advanced Presentation and PowerPoint Skills	2
MGT-M-045B	Coaching and Leading for Higher Performance	2
MGT-M-046B	Creative, Critical Thinking, Problem Solving and Decision Making Skills	2
MGT-M-047B	Dynamic Work Habits for Leaders of Tomorrow	2
MGT-M-048B	Emotional Intelligence with DISC Profiling	2
MGT-M-049B	Empower-Engage-Elevate - An Employee Engagement Program	2
MGT-M-050B	Facilitators Skills Training	2
MGT-M-051B	High Performance Team Synergy - Special Breakout Edition	2
MGT-M-052B	High Performance Team Synergy - At the Beach	2
MGT-M-053B	Influencing and Negotiating Skills Workshop	2
MGT-M-054B	Leadership Habits 5.0	2
MGT-M-055B	Leading and Managing People	2
MGT-M-056B	Managing Work Time Effectively with NLP	2
MGT-M-057B	New Age Communication Techniques	2
MGT-M-058A	Team and Leadership Breakthrough Program - Heritage Hunt with Amazing Race Penang	1
MGT-M-059B	Towards Successful Change Realization	2

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MGT-M-060C	Train the Trainer	3
MGT-M-061B	What is Coaching and Mentoring	2

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MKT	**Sales & Marketing**	
MKT-M-001B	Customer Focused Professional Selling	2
MKT-M-002B	Personal Selling the Basics	2
MKT-M-003B	Professional Selling and Communications	2
MKT-M-004B	Negotiation Skills	2
MKT-M-005B	Professional Selling: Practical Secrets for Successful Sales	2
MKT-M-006B	Developing Effective Marketing Strategies & Strategic Marketing Plan	2
MKT-M-007B	Maximum Sales Performance with NLP	2
MKT-M-008B	Solution Selling Techniques - Leading to Major Sales Success	2
MIT	**IT Course**	
MIT-M-001B	Mastering Pivot Table (V2010 & V2013)	2
MIT-M-002B	Microsoft Excel 2016 (Basic-Intermediate)	2
MIT-M-003B	Microsoft Excel 2016 (Intermediate-Advanced)	2
MIT-M-004B	Excel Formulas and Functions 2016 (Pre-requisite MS Excel (Intermediate-Advance) 2016	2
MIT-M-005B	MS Excel Macro Level 1 (Pre-requisite MS Excel (Intermediate-Advance) 2016)	2
MIT-M-006B	Microsoft PowerPoint 2016 (Intermediate-Advanced)	2
MIT-M-007B	MS Project 2013 (Basic-Intermediate)	2
MIT-M-008B	MS Word (Intermediate-Advance)	2
IR4	**Industry 4.0**	
IR4-M-001B	Align to Industry 4.0 Digital Transformation	2
IR4-M-002B	Streamline and Automate in Industry 4.0 Digital Transformation*	2
IR4-M-003C	Sense and Analyze in Industry 4.0 Digital Transformation*	3
IR4-M-004B	Enhance and Perform in Industry 4.0 Digital Transformation	2
IR4-M-005B	Intelligence and Growth in Industry 4.0 Digital Transformation	2
IR4-M-006B	Discover and Innovate in Industry 4.0 Digital Transformation	2
IR4-M-007A	Senior Managers' Industry 4.0 Transformation: Blockchain for Digital Supply Chain Network	1

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IR4-M-008B	Executives' Industry 4.0 Transformation: Blockchain for Digital SC Network	2
BC	**English Course**	
BC-M-044B	Better Emails*	2
BC-M-045B	Grammar Foundations*	2
BC-M-046B	Emails and Business Writing Skills	2
BC-M-047B	Executive English - Basic - Day 1 & Day 2	2
BC-M-048B	Executive English - Basic - Day 3 & Day 4	2
BC-M-049B	Executive English - Basic - Day 5 & Day 6	2
BC-M-050B	Executive English - Basic - Day 7 & Day 8	2

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SCM	**Seven Habits of Highly Effective Problem Solving**	
SCM-D-001A	SWOT Matrix – Its correct use	1
SCM-D-002B	Porter Value Chain for Competitive Advantage, Its correct use	2
SCM-D-003B	Supply Chain Culture, Mission, Goals and KPI, Its correct use	2
SCM-D-004A	Porter Five Forces – Its correct use	1
SCM-D-005A	Net Present Value Analysis – Its correct use	1
SCM-D-006A	Product-Market-Life Cycle – Its correct use	1
SCM-D-007B	Order Fulfillment, Demand Forecasting and Trend	2
SCM-D-008B	Engineering Specifications and Drawmy	2
SCM-D-009B	Service Quality SERVQUAL and Service Specification	2
SCM-D-010B	Purchasing Specification and Sales	2
SCM-D-011B	Supply Market Analysis using POCKET	2
SCM-D-012B	Supply Market Segmentation Plan	2
SCM-D-013A	Supply Positioning Model into Buying High Risk Materials	1
SCM-D-014A	Supply Positioning Model into Buying High Expenditure Materials	1
SCM-D-015B	Supplier Audit and Appraisal Framework	2
SCM-D-016A	Assessing Supplier Financial Health	1
SCM-D-017A	Evaluation of Supplier Performance	2
SCM-D-018B	Tendering Process	2
SCM-D-019A	Seven Steps of Negotiation	1
SCM-D-020A	Negotiation Styles and Tactics	1
SCM-D-021A	Contract Act 1950 and Supplier Contract Relationship	1
SCM-D-022A	Letter of Credit and Principal Methods of Payment	1
SCM-D-023B	Preparing the Contract Management Plan	2
SCM-D-024A	Procurement Risk Register	1
SCM-D-025A	Project Delivery Monitoring and Gantt Chart	1
SCM-D-026B	Effective Inventory Management	2
SCM-D-027B	Warehousing Planning System and Inventory Operations	2

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SCM-D-028B	Corporate Failures in Supply Chain Management	2
SCM-D-029B	Balance Scorecard in Supply Chain Management	2
SCM-D-030B	Role of ISO14001 and Environmental Green Procurement	2
SCM-D-031B	Customer Relationship Management	2
SCM-D-032B	Toyota Production System and 7 wastes	2
SCM-D-033B	Economic Order Quantity and Inventory Strategy	2
SCM-D-034B	JIT Purchasing, Production and Lean	2
SCM-D-035B	Managing Quality in Supply Chain	2
SCM-D-036B	Finance Aspects in Supply Chain	2

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